

Homeland Security

CBP Releases RFP For Consolidated Border Surveillance Tower Program

Anduril Industries' AI-based Sentry Tower autonomous surveillance systems. Photo: Anduril

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Customs and Border Protection (CBP) last Friday began soliciting for a new program to consolidate its current and future border and maritime security surveillance towers.

Under the [Consolidated Tower and Surveillance Equipment \(CTSE\) program](#), CBP estimates it will acquire 296 new surveillance towers for use along the northern and southwest borders and upgrade an estimated 191 legacy towers with new surveillance equipment and related services, according to the Dec. 8 request for proposals (RFP).

The required surveillance capabilities include fixed and relocatable systems, short, medium and long-range, and operations by the U.S. Border Patrol (USBP) along the northern and southern borders and for maritime awareness.

These capabilities will have to meet the requirements of legacy systems, which currently include Automated Surveillance System (AST), Integrated Fixed Tower (IFT), Remote Video Surveillance System (RVSS), and Maritime Detection Project. The ASTs are provided by **Anduril Industries**, the IFTs by **Elbit Systems of America** [ESLT], and the RVSS by **General Dynamics** [GD].

Up to three indefinite-delivery, indefinite-quantity contracts will be awarded. The contracts will have an 18-month base period, and four option periods for a total performance period of up to 14 years.

CBP will conduct a three-phase process for the acquisition, with initial submissions evaluated based on vendor experience, a second phase consisting of evaluations of offerors' narrated videos and oral presentations, and the final step being the evaluation of technical performance, management, price, past performance, and small business participation.

After Phase 1, CBP will advise vendors whether they should proceed to Phase 2. Phase 1 submissions are due by Dec. 22. Similar directions will be given following the second phase. Awards will be based on best value and will follow the Phase 3 evaluation.

requirements, the RFP says. Over time, however, the IST (integrated surveillance tower) program may be used to acquire future systems and enhancements that build on, improve, or supersede legacy programs.”

The IST program is working with CBP's Common Operating Picture (COP) program to ensure that the surveillance towers and the data they obtain will be interoperable with the command-and-control platform.

The COP program is separate from the IST and CTSE contract, with the IST just one of the customers of the COP effort, which will provide situational awareness for all USBP sensor systems.

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CBP Draft RFP for IFTs Balances Price, Performance

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Integrated Fixed Towers system will expand its deployment across the U.S. southern border

PR Newswire

FORT WORTH, Texas, June 26, 2019

FORT WORTH, Texas, June 26, 2019 /PRNewswire/ — Elbit Systems of America was awarded an approximately \$26 million contract from the United States Customs and Border Protection (CBP) to install an Integrated Fixed Towers (IFT) system in the U.S. Border Patrol Casa Grande Area of Responsibility (AoR) in Arizona. The project will be performed over a one-year period. To date, Elbit Systems of America has been awarded a number of contracts from CBP to install IFT systems in numerous AoR's covering a total of approximately 200 miles of the Arizona-Mexico border.

The IFT system comprises a command and control center and a networked multi-tower, multi-sensor system that continuously monitors portions of the U.S. southern border. Information from the towers is sent to the command and control center and a Border Patrol Station providing agents with long-range, persistent surveillance and situational awareness that allows them to dispatch an appropriate response. This capability provides greater safety for the agents patrolling the border in the Casa Grande AoR.

President and Chief Executive Officer Ranaan Horowitz said, "Elbit Systems of America is honored to have been selected by the U.S. Customs and Border Protection and the Tohono O'odham Nation to provide a solution to suit the needs of those living and working along the border in the Casa Grande Area of Responsibility. This project clearly demonstrates our company's mission to provide innovative solutions that protect and save lives."

About Elbit Systems of America, LLC

Elbit Systems of America is a leading provider of high performance products, system solutions, and support services focusing on the defense, homeland security, commercial aviation, and medical instrumentation markets. With facilities throughout the United States, Elbit Systems of America is dedicated to supporting those who contribute daily to the safety and security of the United States. Elbit Systems of America, LLC is wholly owned by Elbit Systems Ltd. (NASDAQ: ESLT and TASE: ESLT), a global high technology company engaged in a wide range of programs for innovative defense and commercial applications. For additional information, visit: www.ElbitAmerica.com or follow us on [Twitter](#).

About Elbit Systems

Elbit Systems Ltd. is an international high technology company engaged in a wide range of defense, homeland security and commercial programs throughout the world. The Company, which includes Elbit Systems and its subsidiaries, operates in the areas of aerospace, land and naval systems, command, control, communications, computers, intelligence surveillance and reconnaissance ("C4ISR"), unmanned aircraft systems, advanced electro-optics, electro-optic space systems, EW suites, signal intelligence systems, data links and communications systems, radios and cyber-based systems and munitions. The Company also focuses on the upgrading of existing platforms, developing new technologies for defense, homeland security and commercial applications and providing a range of support services, including training and simulation systems.

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Forward Looking Statement

This press release contains forward-looking statements (within the meaning of Section 27A of the Securities Act of 1933, as amended and Section 21E of the Securities Exchange Act of 1934, as amended) regarding Elbit Systems Ltd. and/or its subsidiaries (collectively the Company), to the extent such statements do not relate to historical or current fact. Forward-looking statements are based on management's expectations, estimates, projections and assumptions.

future performance and involve certain risks and uncertainties, which are difficult to predict. Therefore, actual future results, performance and trends may differ materially from these forward-looking statements due to a variety of factors, including, without limitation: scope and length of customer contracts; governmental regulations and approvals; changes in governmental budgeting priorities; general market, political and economic conditions in the countries in which the Company operates or sells, including Israel and the United States among others; differences in anticipated and actual program performance, including the ability to perform under long-term fixed-price contracts; and the outcome of legal and/or regulatory proceedings. The factors listed above are not all-inclusive, and further information is contained in Elbit Systems Ltd.'s latest annual report on Form 20-F, which is on file with the U.S. Securities and Exchange Commission. All forward-looking statements speak only as of the date of this release. The Company does not undertake to update its forward-looking statements.

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Sept. 1, 2023

Texas) \$90,000,000

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